Terms of Reference (ToR) for an operational review/revision of the ASC Pangasius, Tilapia and Salmon Standards

This document is publicly available on the ASC website. Comments are welcome and appreciated. Form for submitting comments is in the annex (at the end of this document)

Document history

<table>
<thead>
<tr>
<th>Version</th>
<th>Date</th>
<th>Description of amendment</th>
<th>Affected section/page</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.0</td>
<td>16 March 2015</td>
<td>New TOR</td>
<td>n/a</td>
</tr>
<tr>
<td>1.1</td>
<td>21 June 2016</td>
<td>Updated timeline</td>
<td>Section 7</td>
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</tbody>
</table>

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1. Introduction

The Aquaculture Stewardship Council (ASC) was founded in 2010 by World Wide Fund for Nature (WWF) and the Dutch Sustainable Trade Initiative (IDH) to be the host of the standards developed by the WWF facilitated Aquaculture Dialogues.

The first standards became operational in 2012 after the system of accreditation and certification was established.

Currently, the ASC manages seven standards with 272 farms being certified against the pangasius (36), salmon (123), tilapia (32), shrimp (45) and trout (18) (ASC Certification Update June 2016). Further farms (129) are in assessment, including a number being assessed against the bivalve standard.

Since late 2014 the ASC has initiated a process to develop a Core standard with the aim to:
(i) deliver a higher level of consistency across the standards,
(ii) provide greater clarity to standards users,
(iii) align the content and structure of the standards,
(iv) allow for the easier development of standards for new species, and
(v) allow for the further expansion of ASC reach and impact.

While the Core standard process is focussed on standards consistency, clarity, structure and the like, this Operational Review was triggered as a result of the monitoring of the assessment process by Accreditation Services International, our internal review of certification reports and feedback received from users of the most implemented standards to-date: pangasius, salmon and tilapia.

The rationale for this review is in line with the ASC’s policy on when such work should be triggered for initiating an operational review of a particular requirement within the standard, which are:

a. A particular requirement or set of requirements is not meeting the intent as set out in the ASC’s Theory of Change of how ASC seeks to influence the uptake of global best practice in aquaculture.
b. Information, which was not available to the standard’s dialogue process, suggests that the intended outcome of a particular requirements or set of requirements is not being met.
a. Industry best practice1 was not correctly captured within a requirement or set of requirement when a particular standard was launched to market.

This operational review is to be undertaken earlier than the planned five-year cycle as specified in the ASC’s Standard Setting Procedure, to respond in a timely manner to the valuable feedback of standards users, ASI and our own internal processes to continuously improve the standards. In case revision to any parts of the standards’ content is deemed necessary, the process outlined in the above procedure will be strictly followed, unless otherwise indicated by the decision of the ASC Supervisory Board and Technical Advisory Group. If that should be the case, this TOR will be updated to reflect actual status of the process.

Coherence of the two processes – Core standard and Operational review - will be assured at all time to maintain clarity for interested parties.

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1 According to the ASC’s Theory of Change, its definition of “best practice” is: at the launch of a standard, approximately 15 per cent of the best performing farms will be able to meet that standard’s requirements.
ASC vision and mission
The vision of the Aquaculture Stewardship Council (ASC) is a world where aquaculture plays a major role in supplying food and social benefits for mankind whilst minimizing negative impacts on the environment.

The goal of the ASC is to transform aquaculture towards an environmentally and socially responsible food source. ASC aims to achieve this by promoting standards for best environmental and social aquaculture performance and rewarding responsible farming practices through standard setting and certification.

About this document
This document provides an overview of and guidance for both the ASC and stakeholders to review and possibly revise the pangasius, salmon and tilapia standards. It explains:
(i) why this review is needed (sections 1&2),
(ii) the objectives in reviewing these standards (section 3),
(iii) scope of the review (section 4),
(iv) stakeholder groups that are affected by this review and how to reach out to them in order to ensure a credible review/revision process (section 5),
(v) detailed steps of the process (section 7),
(vi) decision making procedure (section 8) as well as
(vii) potential risks of the outcome of the review/revision together with measures to deal with those risks (9).

In normal circumstances, the TORs for the initial development of the standards would be updated. However, this document is developed anew since the standards were not originally created by the ASC but through the ‘Aquaculture Dialogues’, a multi-stakeholder process facilitated by WWF. However, this document is closely linked with the TOR for the development of a Core standard.

This TOR is open for a one-month public comment period. Comments on this TOR should be submitted in the form provided in the Annex and sent to the ASC contact person indicated on the form. On conclusion of this period the document will guide the operational steps of this process and any changes will be documented in the ‘history table’ on page 1).

2. Justification of need for the standard
This is not a new standard development process. This TOR is concerned with exploring the need for review and possible revision of existing and operational standards.

3. Objectives of the standards and this review
The goal of the ASC standards is to provide a means to measurably improve the environmental and social performance of pangasius, tilapia and salmon aquaculture operations.

This operational review aims to ensure continued relevance and effectiveness of the standards in terms of inclusion of the industry best practice.

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2 According to the ASC Theory of Change, its definition of “best practice” is: at the launch of a standard, approximately 15 per cent of the best performing farms will be able to meet that standard’s requirements.
4. **Scope of this review/revision**

It is not intended that this will be a full review of the ASC standards but a focussed review on areas where the effectiveness of a standard is not as anticipated or will not deliver on the intent set out in ASC’s Theory of Change.

The review will cover at least the following:

1. **Salmon Standard:**
   a. Feed conversion ratio
   b. Marine mammal interaction
   c. Smolt production in fresh water (lakes)
   d. Copper Nets Treatment
   e. Clarifying language across standard where proven necessary

2. **Tilapia Standard:**
   a. Use of antibiotics in the Tilapia Standard
   b. Clarifying language across standard where proven necessary

3. **Pangasius Standard:**
   a. Use of antibiotics
   b. Feed conversion ratio
   c. Total Nitrogen and Total Phosphorus
   d. Clarifying language across standard where proven necessary

Stakeholder input is sought to identify other areas appropriate for this operational review as noted above. Feedback may also be submitted on issues outside of the scope of this review. ASC welcomes this feedback and will acknowledge and record issues submitted to inform a full review of the ASC standards in the future.

5. **Stakeholder mapping**

Like the Core standard, the same major groups of stakeholders that were involved in the Aquaculture Dialogues to develop these three standards will be invited to engage in this process, especially if revisions are contemplated. In addition, this operational review process will also reach out to the same stakeholder groups that will be participating in the development of a Core standard and associated revisions. Identified stakeholder groups are:

- Farmers, including those with certified or in assessment farms.
- Communities adjacent to farms seeking certification
- Industry, including suppliers and retailers
- Civil society organisations with focus on both major areas of the standards – environmental and social
- Scientists
- Conformity assessment bodies (CABs), especially those having audited and certified the farms.

The table below outlines major stakeholder groups, their respective relevance and interest in this Operational Review process, their key issues, and how the ASC is going to engage with them, particularly if a decision to revise any of the three standards is made.

The ASC will also monitor participation of stakeholders over the life cycle of the Operational Review process to strive for balanced and effective stakeholder participation.
<table>
<thead>
<tr>
<th>Main stakeholder groups</th>
<th>Relevance (why they should participate in the process)</th>
<th>Interest in the process and standards</th>
<th>Outreach strategies for participation in revision</th>
<th>Communication means</th>
<th>Participation goal</th>
</tr>
</thead>
</table>
| (Pangasius, salmon and tilapia) aquaculture farms, both certified and working towards certification | Potentially most directly affected group. In order for standards to be effective, requirements in these must be possible in practice. Fish farms can provide these practical insights. | Applicability and achievability of the changes | - direct contact with farms in the system  
- where necessary, translation of certain process documents (e.g. this TOR, draft standards, synopsis, final standards via Conformity assessment bodies (CABs)  
- local/regional workshops, where and when necessary participation in pilot | - E-mail newsletter (if possible)  
- Website (if possible)  
- Webinars (if possible)  
- In person to the extent possible (e.g. workshops)  
- Through trade associations | - Both audited (certified and in assessment) and non-audited farms in all three species  
- Farms in all active countries and regions |
| Communities (around certified farms and farms in assessment) (This group may be represented by Social NGO’s, see below) | Directly affected group in case of changes to standards content that would have an effect on them when farms implement the changes | Need a fair voice in both standards revision and farm assessment processes. | - where necessary, translation of certain process documents (e.g. this TOR, draft standards, synopsis, final standards via social ngo’s where possible  
- local/regional workshops, where and when necessary participation in pilot | - E-mail newsletter (if possible)  
- Website (if possible)  
- Webinars (if possible)  
- In person to the extent possible (e.g. workshops)  
- Through (local) social / environmental ngo’s | - At least people living around audited farms in all active countries and regions |
| Processing companies / Trade | Processing and trade companies match supply and demand. Changes on either side may affect their work directly. | Costs for sourcing and availability of certified products must be in line with demand and sales of those. | - Direct contact with these companies (e.g. through ASC Outreach colleagues)  
- Face-to-face meetings at or around conferences/trade fairs | - E-mail newsletter  
- website  
- webinars  
- In person to the extent possible (e.g. workshops)  
- Trade press | - Companies trading any of the three species  
- Companies in all active countries and regions |
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</tr>
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</table>
| Retail                  | Continuous supply at reasonable price. Credible, attainable standards. | Price and availability of products is important. Retail likes to make sure relevant issues will be covered by the ASC certification program while not raising costs of implementing changes | - Direct contact with these companies (e.g. through ASC Outreach colleagues)  
- Face-to-face meetings at or around conferences/trade fairs | - E-mail newsletter  
- website  
- webinars  
- In person to the extent possible (e.g. workshops)  
- Trade press | - Companies trading any of the three species  
- Companies in all countries and regions involved in producing or buying ASC- |
| Environmental NGO's    | Standards are aimed at reducing the environmental impact. | Changes to the standards must contribute to addressing key environmental concerns. | - Direct contact with these organisations  
- Face-to-face meetings at or around conferences/trade fairs | - E-mail newsletter  
- website  
- webinars  
- In person to the extent possible (e.g. workshops) | - Between 1 to 5 engo's (who could be regarded as representatives of engo's at large. This should include local organisations to the extent reasonably possible) actively participating  
- A wider group to provide input during public consultation |
| Social NGO's           | Standards are aimed at reducing the social impact (farm workers & communities) | Changes to the standards must contribute to addressing key social concerns. | - Direct contact with these organisations  
- Face-to-face meetings at or around conferences/trade fairs | - E-mail newsletter  
- website  
- webinars  
- In person to the extent possible (e.g. workshops) | - Between 1 to 5 sngo's (who could be regarded as representatives of sngo's at large. This should include local |
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</tr>
</thead>
</table>
| **Conformity Assessment Bodies (CABs)** | Standards’ content directly relates to CABs’ internal processes/documents. | CABs need to be able to build a viable business model based on credible assessments of the standards | - Direct contact with these organisations  
- Face-to-face meetings at or around conferences/trade fairs | - E-mail newsletter  
- website  
- webinars  
- In person (e.g. workshops) | - organisations to the extent reasonably possible) actively participating  
- A wider group to provide input during public consultation |
| **Farm inputs suppliers (feed, broodstock, etc.)** | In order for the standards to be effective, requirements in these areas must be possible in practice. Suppliers to fish farms can provide these practical insights. | Changes to the standards are reasonable but should not put their business at risk due to inapplicability | - direct contact with suppliers  
- where necessary, translation of certain process documents (e.g. this TOR, draft standards, synopsis, final standards  
- local/regional workshops, where and when necessary  
- possibly, participation in pilot | - E-mail newsletter  
- website  
- webinars  
- In person to the extent possible (e.g. workshops)  
- Trade press | - 1-2 inputs suppliers delivering to farms in each species  
- Delivering to farms in all active countries and regions |
| **Scientists / Academics** | ASC aims to bring together today's state of the art in fish | Providing scientific data where decided needed. | - direct contact with scientists  
- where necessary, organise | - E-mail newsletter  
- website  
- webinars | - Research potentially related to farms across all active |

ASC Standard Setting Procedure_v.1.0_Nov.2014_TOR for Operational review_2015
<table>
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<th>Interest in the process and standards</th>
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<th>Communication means</th>
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<tbody>
<tr>
<td>Governments (incl. UN)</td>
<td>Farming and sound scientific evidence.</td>
<td>For governments it is important to be assured that standards are not imposing trade barriers.</td>
<td>discussions with them - Where necessary, have them do specific research on identified topics.</td>
<td>In person to the extent possible (e.g. workshops)</td>
<td>countries and regions</td>
</tr>
<tr>
<td>Service Providers (e.g. consultants who have done BEIAs or p-SIAs)</td>
<td>Cross check potential legal implications of proposed changes.</td>
<td>A more effective (and efficient) approach to BEIA and p-SIA and other parts of the standard(s)</td>
<td>- Direct contact - Indirect contact via CABS</td>
<td>- E-mail newsletter - website - webinars - In person to the extent needed (e.g. workshops)</td>
<td>- related to farms across all active countries and regions related to the three species</td>
</tr>
<tr>
<td>Other aquaculture standards/schemes (e.g. GlobalG.A.P., BAP)</td>
<td>Can bring in practical experience: what worked well and what should be reconsidered?</td>
<td>To provide input into the process on future plans, which may not yet be available in the public domain.</td>
<td>- Since the ASC has a MoU in place with BAP and GG, there is regular contact between the 3 organisations, as well as 1:1 with either of those.</td>
<td>- E-mail newsletter - website - webinars - In person to the extent possible (e.g. workshops) - As observers in relevant</td>
<td>- related to all species the ASC is applicable to and to farms across all active countries and regions</td>
</tr>
<tr>
<td>Main stakeholder groups</td>
<td>Relevance (why they should participate in the process)</td>
<td>Interest in the process and standards</td>
<td>Outreach strategies for participation in revision</td>
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<tr>
<td></td>
<td>aligned as possible. Hence the MoU between the ASC, GG and BAP.</td>
<td></td>
<td>Like in other projects (e.g. ASC Feed Standard development), we will invite both organisations as observers to relevant meetings.</td>
<td>meetings.</td>
<td></td>
</tr>
</tbody>
</table>
6. Guiding principles

In addition to the guiding principles for standard setting outlined in the ASC Standard Setting Procedure, the following apply to this revision process:

**Focus.** Revision and public consultation must revolve only around improvement areas that have been identified under Section 4 – Scope of this review/revision of this document. This may include additional areas to be reviewed as suggested by stakeholders within 30 days after this document goes public.

**Rapid.** When changes to the standards are obvious and there is no serious disagreement amongst stakeholders, the revision process may be shortened to make the standards available for implementation as soon as possible. Depending on the nature of the changes, the Supervisory Board together with the Technical Advisory Group may decide to reduce either:

(i) public consultation rounds or  
(ii) their period, or  
(iii) skip certain steps in the process, or  
(iv) combination thereof.

Should any changes be made the timely updating of TOR will occur and stakeholders informed.

7. Process of the standards review/revision

On the assumption that content of the standards will be revised as the result of the review, the full standard setting process will be followed, including public consultation rounds. On the other hand, the process may as well be shortened commensurate with nature and magnitude of changes.

The table below lists the steps for this process as if it would undergo the full standard setting process.

<table>
<thead>
<tr>
<th>Activity</th>
<th>Deadline</th>
<th>Output</th>
<th>By:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Publish this TOR</td>
<td>16 March 2015</td>
<td>Stakeholders are informed and provide feedback to the process within 30 days</td>
<td>ASC Secretariat</td>
</tr>
<tr>
<td>Revise the TOR (if needed) based on public feedback</td>
<td>Late April 2015</td>
<td>Updated TOR for the process</td>
<td>ASC Secretariat</td>
</tr>
<tr>
<td>Review the standards with regard to identified improvement areas</td>
<td>April - May 2015</td>
<td>Review report including recommendations for changes (if necessary)</td>
<td>ASC Secretariat</td>
</tr>
<tr>
<td>Take decision on embarking the revision process</td>
<td>June 2015</td>
<td>Revision process will officially starts</td>
<td>Board + TAG</td>
</tr>
<tr>
<td>Propose changes to the standards</td>
<td>From mid April to end of November 2015</td>
<td>Internal draft revision</td>
<td>ASC Secretariat</td>
</tr>
<tr>
<td></td>
<td>November 2015</td>
<td></td>
<td>TWG + TAG</td>
</tr>
<tr>
<td>Activity</td>
<td>Deadline</td>
<td>Output</td>
<td>By:</td>
</tr>
<tr>
<td>----------</td>
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</tr>
<tr>
<td>Endorse the draft for public consultation</td>
<td>November 2015</td>
<td>Draft for consultation</td>
<td>TAG</td>
</tr>
<tr>
<td>Prepare guidance for stakeholders to comment (e.g. scope for commenting, format for sending comments)</td>
<td>April to November 2015</td>
<td>User-friendly guidance/ format for commenting</td>
<td>ASC Secretariat</td>
</tr>
<tr>
<td>Public Consultation – 1st draft revision</td>
<td>Mid November 2015 – December 2015</td>
<td>Draft v1.0 published on ASC website Announcement sent to relevant stakeholders (direct and via publications in relevant media) Comments from external stakeholders</td>
<td>Stakeholders</td>
</tr>
<tr>
<td>Process comments from external stakeholders</td>
<td>January to April 2016</td>
<td>Summary of comments + TWG’s reaction to it and list of anonymous organization-based comments published on website</td>
<td>ASC Secretariat</td>
</tr>
<tr>
<td>Processing feedback into 2nd draft revision</td>
<td>April to June 2016 June 2016</td>
<td>2nd internal draft revision available Recommendation on 2nd round of public consultation OR not</td>
<td>ASC Secretariat</td>
</tr>
<tr>
<td>Determination if 2nd round of public consultation is needed</td>
<td>June 2016</td>
<td>Decision on 2nd public consultation and period</td>
<td>TAG</td>
</tr>
<tr>
<td>Endorse the 2nd draft revision</td>
<td>June - July 2016</td>
<td>Endorsed 2nd draft revision</td>
<td>TAG</td>
</tr>
<tr>
<td>2nd round public consultation (if so decided)</td>
<td>July - Aug 2016 <em>This period may be shortened if deemed necessary</em></td>
<td>Feedback stakeholders</td>
<td>Stakeholders</td>
</tr>
<tr>
<td>Processing feedback</td>
<td>August 2016</td>
<td>Summary of comments + TWG’s reaction to it and list of anonymous organization-based comments published on website</td>
<td>ASC Secretariat</td>
</tr>
<tr>
<td>Processing feedback into final revision</td>
<td>August 2016 August 2016</td>
<td>Final version for approval</td>
<td>ASC Sec.</td>
</tr>
<tr>
<td>Approve the final draft to become</td>
<td>August 2016</td>
<td>Revised standards v 2.0 publicly available</td>
<td>Board +TAG</td>
</tr>
</tbody>
</table>
8. Decision making procedure

A Technical Working Group (TWG) will be formed according to the decision of the ASC’s Supervisory Board (SB) to support the work of the Technical Advisory Group (TAG). The ASC secretariat will coordinate the project throughout. This has been incorporated in the last column of the table in the previous Section – Process of the standards review/revision.

TWG’s responsibility
The TWG has the task to:
- Assist the TAG to review the current standards and related logged issues; and,
- Provide inputs into developing an improved system set up with other relevant stakeholders

TWG’s membership
- Members of this Technical Working Group are able and willing to share relevant knowledge and expertise on accreditation, certification, and relevant, related issues and will be able to spend sufficient time to support this project.
- Members must demonstrate affinity with the ASC’s objectives and the membership of the Working Group must reflect a balanced representation of areas of relevant expertise and background.
- Approval of committee members will be the responsibility of the ASC Supervisory Board.
- The Working Group will select from among its membership a Chair, who will be the main point of contact to ASC’s Standards Director.

Reporting requirements
- The Chair shall ensure minutes of all proceedings at meetings of the Working Group are kept, including the names of those members of the Working Group present at each such meeting, and all views, advice, recommendations and opinions of the Working Group.
- Chatham House Rules will be applied for all public documents related to this project.

Decision-making procedure
- The TWG (and its sub-TWGs, if applicable) strives for consensus. If TWG is unable to reach
Consensus, it will apply the principle of ‘majority voting’ and will report the different options, the number of votes for each option and a summary of each of the points of view. TWG will share its advice with the TAG. TAG will advise ASC’s Supervisory Board (SB) for the SB to take a final decision.

**Expenses**
- Upon request and at the explicit discretion of the Secretariat, members of the Working Group may be paid all reasonable travelling, hotel and other expenses properly incurred by them in connection with their attendance at meetings of the Working Group or otherwise in connection with the discharge of their duties.

**Meetings**
- The ASC strives to work in a cost and time efficient manner and has a strong preference to work primarily via e.g. teleconference and e-mail. If attendants come from different time zones participants will determine meeting times in such a way that all participants can attend at reasonably convenient times.
- Need for in person meeting(s) will be decided as the process progresses.

9. **Assessment of risks**

At this very moment the ASC can only identify generic risks in terms of changes to the current standards in case of revision. These risks will be further elaborated once it becomes clearer regarding the direction of proposed changes. This TOR will again be updated accordingly.

**Identified risk No 1**
Resistance by audited farms (certified and in assessment) leading to possibility that certified farms would leave the programme due to the changes. Or fewer farms would be willing to join the programme.
Farms would have to adjust their practices to meet changes to the standards, and possibly additional resources used to meet future compliance (e.g. training for workers, efforts to find new inputs suppliers, lower productivity, etc.).

**Strategies for managing risk No 1:**
In order to avoid risk No 1, the ASC engages various stakeholders in its standard setting, review and revision processes to make sure that the standards or changes are applicable and accessible.

Besides, the ASC is also committed through other policy developments (e.g. group certification, harmonization and quality and assurance processes) that will be launched soon will also contribute to reducing implementation and certification costs for farmers, especially the small holder.

The ASC is also willing to offer training for farms to raise their awareness of sustainable and responsible farming and reduce impacts of the sector as a whole, providing that funds are available to implement this strategy.

**Identified risk No 2:**
Auditors will need to be retrained to safeguard consistent implementation of any changes. It may prove difficult to have all auditors (re)trained in time, especially if an in-person training is required.

**Strategy for managing risk No 2:**
Development of training materials and planning of training will be planned as far in advance as reasonably expected and may involve on-line delivery.

10. Contact information

Project direction : ASC Foundation  
Key contact person : Bas Geerts – Standards Director  
Email : Bas.Geerts@asc-aqua.org  
Phone : +31 30 2305 927  
Postal address : P.O. Box 19107 – 3501DC Utrecht – The Netherlands

11. Annex

a. Comment submitting form
## COMMENTS SUBMISSION FORM

(All fields must be filled in to be completed. Only completed forms are processed. Please send comments to: standards@asc-aqua.org)

### A. Information of the commentator

Full name: 
Organisation: 
Email: 
Phone/ Mobile: 

### B. Detail of the comment

I would like to comment on:

- The ASC procedure for standard setting (version, effective day): 
- The ASC TOR for: **Operational review/revision of the ASC Pangasius, Tilapia and Salmon standards**
- The following ASC standard (Please only tick one standard per each form):
  - [ ] Core
  - [ ] Bivalve
  - [ ] Pangasius
  - [ ] Seriola-Cobia
  - [ ] Tilapia
  - [ ] Abalone
  - [ ] Freshwater trout
  - [ ] Salmon
  - [ ] Shrimp
  - [ ] Shrimp
  - [ ] Other (specify) 

Place, date: 

### C. Handling of the comments

(For ASC staff members only)

Comment received on (date): 
By: 
Comment registration No. (to be referred to in the Issue Log): 
Received via: 
- Email: 
- Phone: 
- In person (specify the event - name, date, place): 

Other open comment(s): 

<table>
<thead>
<tr>
<th>Section No.</th>
<th>Page</th>
<th>Comment</th>
<th>Rationale</th>
<th>Proposed change</th>
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